## Sample Questions for Valuation Fundamentals

## I. Single Answer Multiple Choice Questions

Four answers are provided for each of the following assessment questions. However, only one is the BEST answer for each question. Please select the best answer (A, B, C or D).

1. Which of the following activities can increase cash flow from investing activities?
A. Purchasing production equipment with cash.
B. Selling products and receiving cash.
C. Paying out cash dividends.
D. Selling an office building and receiving cash.
2. ABC Company has a debt-to-equity ratio of $25 \%$ and a marginal tax rate of $25 \%$. The average unlevered $\beta$ of comparable companies is 1.1 . The levered $\beta$ of the company should be:
A. 0.89 .
B. 1.16 .
C. 1.27.
D. 1.31.
3. On Dec 31, 2013, ABC Company purchased equipment for RMB55 million. Using the straight-line method, the equipment has 10 years of depreciable life and no salvage value. Using sum-of-the-years-digits method for tax computation, the equipment has 10 years of depreciable life and no salvage value. The income tax rate was $25 \%$. Given the above information, which of the following is correct?
A. Deferred tax assets increase by RMB1.125 million.
B. Deferred tax assets increase by RMB4.5 million.
C. Deferred tax liabilities increase by RMB1.125 million.
D. Deferred tax liabilities increase by RMB4.5 million.
4. Given the following information:

|  | Company A | Company B | Company C | Company D |
| :--- | ---: | ---: | ---: | ---: |
| Stock price (\$) | 9.8 | 11.2 | 7.6 | 12.6 |
| Common shares <br> outstanding <br> (in thous ands) | 22,539 | 13,710 | 29,781 | 14,046 |
| Cash and <br> non-core assets <br> (dollars in thousands) | 2,301 | 5,912 | 4,729 | 3,987 |
| Debt <br> (dollars in thousands) | 55,361 | 49,782 | 23,499 | 45,763 |
| EBIT <br> (dollars in thousands) | 25,486 | 14,366 | 17,149 | 22,928 |

Which of the following is closest to the four companies' average EV/EBIT multiple?
A. 8.1.
B. 12.6
C. 12.1.
D. 10.1.
5. Given the following information about XYZ Company:

|  | 2009 | 2010 |
| :--- | ---: | ---: |
| Revenue | 3,600 | 4,000 |
| COGS <br> (depreciation \& amortization excluded) | 1,840 | 2,000 |
| Selling expenses <br> (depreciation \& amortization excluded) | 175 | 200 |
| Administrative expenses <br> (depreciation \& amortization excluded) | 365 | 400 |
| Depreciation | 430 | 500 |
| Amortization | 190 | 200 |
| EBIT | 600 | 700 |
| Net interest expense | 20 | 40 |
| Pre-tax income | 580 | 660 |
| Income tax expenses | $\mathbf{4 3 5}$ | $\mathbf{4 9 5}$ |
| Net income | 165 |  |
|  | 500 | 600 |
| Capex | 500 | 550 |
| OWC | $25 \%$ | $25 \%$ |
| Income tax rate |  |  |

The company's unlevered free cash flow in 2010 should be:
A. 750 .
B. 475 .
C. 553 .
D. 575 .
6. At the end of 2013, ABC Company had 480 million shares of common stock outstanding, and the share price was $\$ 13$. In 2013, the unadjusted net profit was $\$ 160$ million and the company's income tax rate was $25 \%$. The company had a one-time pre-tax restructuring loss of $\$ 30$ million. After normalizing for non-operating items, the company's P/E multiple should be:
A. 31.6.
B. 32.8.
C. 34.2.
D. 45.4 .

## II. Multiple Answer Multiple Choice Questions

Four possible answers are provided for each of the following assessment questions. However, TWO or more answers are suitable for each question. Please select the best answers pertaining to the question. No credit will be given for partially correct answers.

1. As the concentration ratio of an industry increases, XYZ Company has more bargaining power with its suppliers and customers. Which of the following agree with the above statement?
A. The company's accounts receivable turnover increases.
B. The company's accounts payable turnover increases.
C. The company's turnover of advances from customers increases.
D. The company's prepaid accounts turnover increases.
2. Which of the following display the correct relationship between a valuation method and its applicable terminal value multiple?
A. UFCF discount method - EV/EBIT multiple.
B. FCFE discount method - EV/EBITDA multiple.
C. DDM ——P/B multiple.
D. EVA discount method - P/E multiple.

## III.True or False Questions

Please decide whether the following statements are true or false. Please mark "T" or "F" in the appropriate circle. "T" represents a true statement, and "F" represents a false statement.

1. When using the unlevered free cash flow discount model, we could calculate the terminal value by using the following formula: net profit for the final year of the projected period $\times$ appropriate P/E multiple.
2. When valuing a company using the DCF model, we could calculate the terminal value by using two methods: the exit multiple method and the Gordon growth method.

## Answers:

I. Single Answer Multiple Choice Questions

1. D
2. D
3. C
4. C
5. D
6. C

## II. Multiple Answer Multiple Choice Questions

1. AD
2. AC

## III. True or False Questions

1. F
2. T

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